

**New Supplier Score Card
Change of KPI Calculation Model ***

KPIs	Definition	Weight				Difference
		Old Version	New Version			
		only Quality	Summe	Quality	Logistic *	
PPM Performance	Defective parts per million parts delivered	20%	10%	5%	5%	minus 10%
Reactivity Performance	- Percentage of 3D reply given within one working day (70 %) - Percentage of 8D reply given within agreed time (30 %)	20%	30%	20%	10%	plus 10%
Rejection Performance	- No of Rejections per million parts delivered (50 %) - Total No of Rejections (50 %)	20%	40%	25%	15%	plus 20%
Documentation Performance	- No of Rejections per million parts delivered (50 %) - Total No of Rejections (50 %)	20%	20%	20%		No change
Delivery Performance	Percentage of Shipments on time - measured - not included into score	20%	0%	20%		No change
Sum of Score		80 Points	100 Points			plus 20%

* Remarks:

- Both of the calculation models are co-existed in the supplier score card, the score until April. 2009 are calculated with old score table, from May 2009 on it will be with the new one.
- Logistic Concerns are this with following defects:

Packaging	Badly Dimensioned	Identification, Label, Barcode	Missing Label
	Damaged packaging		Wrong Information on Label
	Damaged/deformed components		Illegible label
	Different From Specification		Missing Information on Label
	Dirty Packaging		Bad Label fixation.
	Fragile Packaging		Wrong label placement
	Incorrectly stacked / loaded		Swapped labels
	Missing/wrong documents	Box content	Wrong content
	Not according SPS		Mixed Products
	Overshipment		Material with expiry date passed
	Undershipment		
	Wet		

Score table																		
OLD Version								NEW Version										
Point	PPM	Rejection / Mio* (50%)	No Rejections*(50%)	Point	Reactivity	Delivery	Documentat ion	PPM	Point for PPM (Q + L)	Rejection/ Mio* (50%)	No of Rejections* (50%)	Point for Rejection-Q	Point for Rejection -L	Reactivity	Delivery	Documentatio n	Point for Reactivity-Q, Documentatio n and Delivery	Point for Reactivity-L
20	0.00000	0.00000	0.00000	0	0.00000	0.00000	0.00000	0.00000	5.00	0.00000	0.00000	25.00	15.00	0.00000	0.00000	0.00000	0.00	0.00
19	0.00001	0.00001	0.00001	1	40.00000	50.00000	50.00000	0.00001	4.75	0.00001	0.00001	23.75	14.25	40.00000	50.00000	50.00000	1.00	0.50
19	10.00000	0.02000	1.00000	1	44.99999	54.99999	54.99999	10.00000	4.75	0.02000	1.00000	23.75	14.25	44.99999	54.99999	54.99999	1.00	0.50
18	10.00001	0.02001	1.00001	2	45.00000	55.00000	55.00000	10.00001	4.50	0.02001	1.00001	22.50	13.50	45.00000	55.00000	55.00000	2.00	1.00
18	20.00000	0.04000	2.00000	2	49.99999	59.99999	59.99999	20.00000	4.50	0.04000	2.00000	22.50	13.50	49.99999	59.99999	59.99999	2.00	1.00
17	20.00001	0.04001	2.00001	3	50.00000	60.00000	60.00000	20.00001	4.25	0.04001	2.00001	21.25	12.75	50.00000	60.00000	60.00000	3.00	1.50
17	35.00000	0.06000	3.00000	3	54.99999	64.99999	64.99999	35.00000	4.25	0.06000	3.00000	21.25	12.75	54.99999	64.99999	64.99999	3.00	1.50
16	35.00001	0.06001	3.00001	4	55.00000	65.00000	65.00000	35.00001	4.00	0.06001	3.00001	20.00	12.00	55.00000	65.00000	65.00000	4.00	2.00
16	50.00000	0.08000	4.00000	4	59.99999	69.99999	69.99999	50.00000	4.00	0.08000	4.00000	20.00	12.00	59.99999	69.99999	69.99999	4.00	2.00
15	50.00001	0.08001	4.00001	5	60.00000	70.00000	70.00000	50.00001	3.75	0.08001	4.00001	18.75	11.25	60.00000	70.00000	70.00000	5.00	2.50
15	75.00000	0.10000	5.00000	5	62.99999	74.99999	74.99999	75.00000	3.75	0.10000	5.00000	18.75	11.25	62.99999	74.99999	74.99999	5.00	2.50
14	75.00001	0.10001	5.00001	6	63.00000	75.00000	75.00000	75.00001	3.50	0.10001	5.00001	17.50	10.50	63.00000	75.00000	75.00000	6.00	3.00
14	100.00000	0.12500	7.00000	6	65.99999	79.99999	79.99999	100.00000	3.50	0.12500	7.00000	17.50	10.50	65.99999	79.99999	79.99999	6.00	3.00
13	100.00001	0.12501	7.00001	7	66.00000	80.00000	80.00000	100.00001	3.25	0.12501	7.00001	16.25	9.75	66.00000	80.00000	80.00000	7.00	3.50
13	150.00000	0.15000	9.00000	7	68.99999	81.99999	81.99999	150.00000	3.25	0.15000	9.00000	16.25	9.75	68.99999	81.99999	81.99999	7.00	3.50
12	150.00001	0.15001	9.00001	8	69.00000	82.00000	82.00000	150.00001	3.00	0.15001	9.00001	15.00	9.00	69.00000	82.00000	82.00000	8.00	4.00
12	200.00000	0.17500	11.00000	8	71.99999	83.99999	83.99999	200.00000	3.00	0.17500	11.00000	15.00	9.00	71.99999	83.99999	83.99999	8.00	4.00
11	200.00001	0.17501	11.00001	9	72.00000	84.00000	84.00000	200.00001	2.75	0.17501	11.00001	13.75	8.25	72.00000	84.00000	84.00000	9.00	4.50
11	250.00000	0.20000	13.00000	9	74.99999	85.99999	85.99999	250.00000	2.75	0.20000	13.00000	13.75	8.25	74.99999	85.99999	85.99999	9.00	4.50
10	250.00001	0.20001	13.00001	10	75.00000	86.00000	86.00000	250.00001	2.50	0.20001	13.00001	12.50	7.50	75.00000	86.00000	86.00000	10.00	5.00
10	350.00000	0.25000	15.00000	10	77.99999	87.99999	87.99999	350.00000	2.50	0.25000	15.00000	12.50	7.50	77.99999	87.99999	87.99999	10.00	5.00
9	350.00001	0.25001	15.00001	11	78.00000	88.00000	88.00000	350.00001	2.25	0.25001	15.00001	11.25	6.75	78.00000	88.00000	88.00000	11.00	5.50
9	400.00000	0.30000	17.50000	11	80.99999	89.99999	89.99999	400.00000	2.25	0.30000	17.50000	11.25	6.75	80.99999	89.99999	89.99999	11.00	5.50
8	400.00001	0.30001	17.50001	12	81.00000	90.00000	90.00000	400.00001	2.00	0.30001	17.50001	10.00	6.00	81.00000	90.00000	90.00000	12.00	6.00
8	450.00000	0.40000	20.00000	12	83.99999	91.99999	91.99999	450.00000	2.00	0.40000	20.00000	10.00	6.00	83.99999	91.99999	91.99999	12.00	6.00
7	450.00001	0.40001	20.00001	13	84.00000	92.00000	92.00000	450.00001	1.75	0.40001	20.00001	8.75	5.25	84.00000	92.00000	92.00000	13.00	6.50
7	500.00000	0.50000	25.00000	13	86.99999	93.49999	93.49999	500.00000	1.75	0.50000	25.00000	8.75	5.25	86.99999	93.49999	93.49999	13.00	6.50
6	500.00001	0.50001	25.00001	14	87.00000	93.50000	93.50000	500.00001	1.50	0.50001	25.00001	7.50	4.50	87.00000	93.50000	93.50000	14.00	7.00
6	600.00000	0.66667	30.00000	14	89.99999	94.99999	94.99999	600.00000	1.50	0.66667	30.00000	7.50	4.50	89.99999	94.99999	94.99999	14.00	7.00
5	600.00001	0.66668	30.00001	15	90.00000	95.00000	95.00000	600.00001	1.25	0.66668	30.00001	6.25	3.75	90.00000	95.00000	95.00000	15.00	7.50
5	700.00000	0.83333	40.00000	15	91.99999	95.99999	95.99999	700.00000	1.25	0.83333	40.00000	6.25	3.75	91.99999	95.99999	95.99999	15.00	7.50
4	700.00001	0.83334	40.00001	16	92.00000	96.00000	96.00000	700.00001	1.00	0.83334	40.00001	5.00	3.00	92.00000	96.00000	96.00000	16.00	8.00
4	800.00000	1.00000	50.00000	16	93.99999	96.99999	96.99999	800.00000	1.00	1.00000	50.00000	5.00	3.00	93.99999	96.99999	96.99999	16.00	8.00
3	800.00001	1.00001	50.00001	17	94.00000	97.00000	97.00000	800.00001	0.75	1.00001	50.00001	3.75	2.25	94.00000	97.00000	97.00000	17.00	8.50
3	900.00000	2.00000	75.00000	17	95.99999	97.99999	97.99999	900.00000	0.75	2.00000	75.00000	3.75	2.25	95.99999	97.99999	97.99999	17.00	8.50
2	900.00001	2.00001	75.00001	18	96.00000	98.00000	98.00000	900.00001	0.50	2.00001	75.00001	2.50	1.50	96.00000	98.00000	98.00000	18.00	9.00
2	1000.00000	3.50000	100.00000	18	97.99999	98.99999	98.99999	1000.00000	0.50	3.50000	100.00000	2.50	1.50	97.99999	98.99999	98.99999	18.00	9.00
1	1000.00001	3.50001	100.00001	19	98.00000	99.00000	99.00000	1000.00001	0.25	3.50001	100.00001	1.25	0.75	98.00000	99.00000	99.00000	19.00	9.50
1	1250.00000	5.00000	125.00000	19	99.99999	99.99999	99.99999	1250.00000	0.25	5.00000	125.00000	1.25	0.75	99.99999	99.99999	99.99999	19.00	9.50
0	1250.00001	5.00001	125.00001	20	100.00000	100.00000	100.00000	1250.00001	0.00	5.00001	125.00001	0	0	100.00000	100.00000	100.00000	20.00	10.00

* Achieved score has to be divided by 2

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