

**To:** All Supplier of Yazaki Europe Ltd  
**From:** Supply Management Europe YEL-K  
**Date:** March 21, 2011  
**Re:** Supplier Initiated Change process

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Dear Supplier of Yazaki Europe Limited,

Be informed that an updated version of the 'Supplier Initiated Change Request Form' has been published and available in the Supplier portal [www.yazaki-europe.com/supplier/purchasing\\_documents.html](http://www.yazaki-europe.com/supplier/purchasing_documents.html)

It is of utmost importance that all products and materials delivered to Yazaki Europe Limited affiliates are in compliance with quality, functional, environmental and system requirements. Therefore it is mandatory to announce all changes to your products and processes.

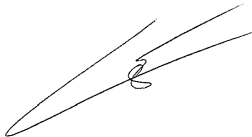
Due to bad experiences occurred lately, we have to emphasize again to ensure that the Supplier Initiated Change Request form is:

- duly filled out, containing all info as requested
- submitted along with further detailed information explaining the change / modification
- received at Yazaki at least 30 days prior to the planned implementation date
- send to following address: **SICR@yazaki-europe.com**

With this information the respective Yazaki plant, Supplier Quality Engineer, Purchasing and other affected parties will be involved to carry out all necessary activities the first delivery of changed parts.

No changes or modifications will be accepted without advanced written approval from Yazaki. This also applies to changes and modifications that are initiated by an OEM through the affected supplier. Any delivery of changed material without approval will be treated as a complaint through our GQRS-C system and will be considered for the supplier performance evaluation.

Yours sincerely,

A handwritten signature in black ink, appearing to read "Cengiz Yesilbas".

Cengiz Yesilbas  
Manager Supplier Quality Engineering  
Supply Management

A handwritten signature in blue ink, appearing to read "G. Cremers".

Gunther Cremers  
Commodity Manager Purchasing  
Supply Management

cc: Michael Lauterbach, Manager Supplier Development Europe  
Peter Karbaumer, Manager Core Purchasing Europe